

TRIALOG Partnership Fair

4th – 6th May 2015

Vienna, Kardinal-König-Haus; Kardinal-König-Platz 3, 1130 Vienna

AGENDA

Monday, May 4th, 9:00 – 18:00

8.30 – 9.00	Registration
9.00 – 9.30	Official Opening of the 5th TRIALOG Partnership Fair Welcome, presentation of the programme and logistical information
9.30 – 10.30	Experiences in fundraising and working with donors <ul style="list-style-type: none"> • Discussion with Lucina di Meco (International Development Consultant and practitioner) and Jasna Sonne (International Alliances Senior Manager at Light for the World), followed by Q&A
10.30 – 11.00	COFFEE BREAK
11.00 – 12.00	Panel Discussion – How donor support to CSOs makes an effective partnership for positive social change <ul style="list-style-type: none"> • Austrian Development Agency representative • Visegrad Fund representative • Erasmus+ representative from Austrian Agency • Other donors to be confirmed
12.00 – 12.45	The funding landscape for Development Cooperation projects – what are the options for Development NGOs? (Input from María-José Pérez, from Haynes-Perez Associates) <ul style="list-style-type: none"> • Introduction to institutional donors, Trusts and Foundations. Current global trends • Prioritising funding opportunities. How to engage with donors • Key characteristics of a winning funding application
12.45 – 13.45	LUNCH BREAK
13.45 – 15.00	Continued: The funding landscape for Development Cooperation projects – what are the options for Development NGOs?
15.00 – 15.30	COFFEE BREAK
15.30 – 16.30	Continued: The funding landscape for Development Cooperation projects – what are the options for Development NGOs?
16.30 – 18.00	Market Place
18.00 -	CLOSING REMARKS

Thursday, May 5th, 9:00 – 18:00

9:00 - 9:15	Recap of Day 1 and presentation of the programme of Day 2
9:15 - 12:30	Plenary <ul style="list-style-type: none">• Presentation of Resource People• Presentation of Working Group Guidelines• Division into preliminary project working groups Facilitated Project Working Groups <p style="text-align: center;">With COFFEE BREAK at 10:30</p>
12:30 - 13:30	LUNCH BREAK
13:30 - 17:00	Facilitated Project Working Groups continued <p style="text-align: center;">With COFFEE BREAK at 15:00</p>
17:00 - 18:00	Plenary: Feedback from Project Working Groups <p style="text-align: center;">CLOSING REMARKS</p>

Wednesday, May 6th, 9:00 – 13:00

9:00 – 9:15	Recap of Day 2 and presentation of the programme of Day 3
9:15 – 12:00	Facilitated Project Working Groups – finalising project ideas and agreements <p style="text-align: center;">With COFFEE BREAK at 11:00</p>
12:00 - 13:00	Plenary: Outcomes & Evaluation Closing Remarks